**Annual Report 1972** 

**Union Carbide Canada Limited** 

UNION CARBIDE

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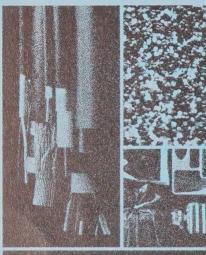




### **Directors**

### Exec

### **Executive Officers**





On the cover: Montage of photographs illustrates the wide-ranging applications of polyethylene, one of the major products of Union Carbide Canada Limited and the most widely used plastic in the world today. A thermoplastic, polyethylene is produced in resin form. It is extruded into film for a variety of commercial and agricultural uses, converted into flexible packaging for food and other consumer products and utilized to make such popular household convenience items as garbage bags. It is also employed extensively by the wire and cable industry for insulating purposes, and used in the production of numerous types of extrusion coated and molded products. Union Carbide's petrochemical complex at Montreal East contains Canada's largest polyethylene producing facilities.

Sur demande, il nous fera plaisir de vous envoyer l'édition française de ce rapport.

### Jacques de Billy

Senior Partner, Messrs. Gagnon, de Billy, Cantin, Dionne & Martin Quebec City

### Douglas F. S. Coate

Secretary and General Counsel, Union Carbide Canada Limited Toronto

### John S. Dewar

President, Union Carbide Canada Limited Toronto

### John H. Field

Vice-President, Union Carbide Canada Limited Toronto

### Alexander I. Hainey

Vice-President, Union Carbide Canada Limited Toronto

### Salter A. Hayden

Senior Partner, Messrs. McCarthy & McCarthy Toronto

### Allen T. Lambert

Chairman of the Board, The Toronto-Dominion Bank Toronto

### Fred B. O'Mara

Executive Vice-President, Union Carbide Corporation New York

### Gordon W. Patterson

Vice-President, Union Carbide Canada Limited Toronto

### John F. Shanklin

Vice-President and Secretary, Union Carbide Corporation New York

### Ian D. Sinclair

Chairman of the Board, Canadian Pacific Limited Montreal John S. Dewar
President

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John H. Field Vice-President

Alexander I. Hainey

Vice-President

Richard S. Hughes

Vice-President

Gordon W. Patterson

Vice-President

Douglas F. S. Coate

Secretary and General Counsel

Robert L. Hammond

Treasurer

### **Audit Committee**

Jacques de Billy John S. Dewar Allen T. Lambert John F. Shanklin Ian D. Sinclair

### To our shareholders

The year 1972 marked a period of record sales and improved earnings for Union Carbide Canada Limited as most of the Company's product areas gained from the continued buoyancy of the Canadian economy.

Sales increased seven per cent over the previous year to reach an all-time high of \$212 million. Domestic shipments were significantly ahead of 1971, more than offsetting an anticipated moderate decline in export volume.

Net income results for the year at \$11.6 million, or \$1.16 a share, registered an increase of 23 per cent over 1971. The greater sales, improved plant-cost ratios and a reduction in income taxes were major contributing factors to the growth in earnings.

Construction expenditures reached a record level of \$25.6 million. Two major facilities, a tonnage oxygen plant at Sault Ste. Marie, Ontario, and a manganese alloy furnace at Beauharnois, Quebec, accounted for the greater part of this capital outlay. Both projects will be fully operational by mid-year.

When completed, these facilities along with others placed in service in 1971 will provide the Company with modern, world-competitive production capacity, with built-in environmental safeguards, for most of its major businesses.

Further improvements in sales and earnings are anticipated in 1973, in line with forecasted Canadian economic growth. Some strengthening of the Company's price index is also indicated, providing a measure of relief from the cost-price squeeze of the past decade.

Another heavy year of construction expenditures is forecast, a significant portion of which will be required to complete the Beauharnois expansion and to commence construction of a new air separation plant at Montreal East.

One new appointment to senior management was made during 1972 with the naming of William F. Silvia as General Manager of the Company's Gas Products group. In January, 1973, Fred B. O'Mara, Executive Vice-President of Union Carbide Corporation, was appointed a Director to succeed James C. Malone, who retired from the Board.

To all of our employees, I would like to express my sincere appreciation for their most significant contribution to the Company's success in 1972. With their continued loyalty and support, we look forward with confidence to higher levels of achievement in 1973.

President

The Annual Meeting of Shareholders will be held on Monday, April 30, 1973, at 11.00 a.m. in the Roof Garden of the Royal York Hotel, Toronto.

### Financial highlights

	1972	1971
Sales	\$212,045	\$198,322
Net Income Per Share	11,635 \$1.16	9,429 \$0.94
Dividends Per Share	6,000 \$0.60	6,000 \$0.60
Shareholders' Equity Per Share	127,345 \$12.73	121,710 \$12.17
Working Capital	50,207	44,731
Construction Expenditures	25,567	11,657
Depreciation	15,037	12,739
Total Assets	208,582	195,513

(dollars in thousands—except per share figures)



Using garbage bags donated by Union Carbide, some 1,600 students spent the summer of 1972 cleaning up Ontario conservation areas and shorelines. They were employed in the conservation authorities branch of SWEEP (Students Working in an Environmental Enhancement

Program), a provincial governmentsponsored youth employment program. To get the program underway, Ontario Natural Resources Minister Leo Bernier (second from left) and Union Carbide vice-president Gordon Patterson (right) pitched in with the clean-up.

### 1972 in review

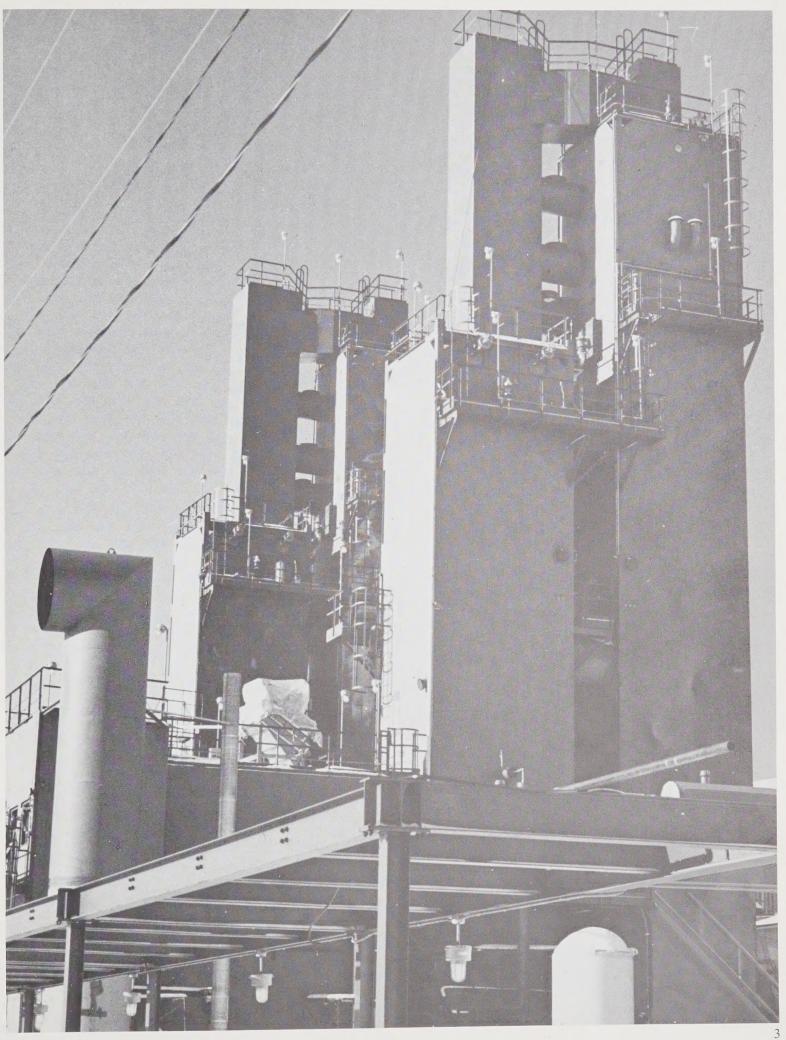
Sales exceeded the \$200 million mark for the first time in 1972, reaching \$212,045,000, an increase of seven per cent over 1971's sales of \$198,322,000.

Net income at \$11,635,000, or \$1.16 per share, improved 23 per cent over the previous year's restated earnings of \$9,429,000, or 94 cents a share. Principal contributing factors to the earnings gain were the higher sales, reduced corporate taxes and improved plant operating efficiencies.

The restatement of 1971 net income from 96 to 94 cents a share results from a change in accounting practice whereby Union Carbide adopted the equity method of reporting its investment in less-than-majority-owned companies. Under the equity method, Union Carbide's share of such companies' earnings, rather than dividends, is included in consolidated net income.

A wholly-owned subsidiary, Becker Drills Ltd., the Company's non-woven fabric business and its flexible packaging facility at Fort Garry, Manitoba, were sold during the year. None of these divestments had a significant effect on consolidated earnings. Service to customers formerly supplied by the Fort Garry plant was transferred to facilities in British Columbia and Ontario.

This new plant at Sault Ste. Marie, Ontario, is one of Canada's largest tonnage oxygen facilities and one of the most modern operations of its type in the world. Built by Union Carbide to supply the expanding oxygen requirements of The Algoma Steel Corporation Limited, the plant has a capacity of 1,200 tons a day. Oxygen, an essential ingredient in steel production, is injected into basic oxygen furnaces for the high-speed oxidation of iron to steel.



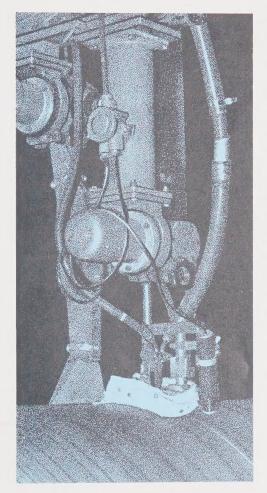




### Sales by group

Chemicals and Fibres sales increased significantly over 1971, reflecting the generally-improved economic conditions. Sales of chemicals gained in all market areas, and demand strengthened for nylon products for the manufacture of commercial and residential carpeting. Anti-freeze prices showed some deterioration as a result of an anticipated international over-supply situation. New PRESTONE II, a patented summer/winter coolant with a unique silicone/silicate formula, was introduced in the fall, receiving excellent consumer acceptance.

The Plastics group showed the greatest sales growth during the year. There was a marked upswing in demand for polyethylene and the Company was able to capitalize on this with the first full year of production from its expanded facilities at Montreal East. Film sales maintained steady growth, and GLAD home products registered strong gains as Union Carbide increased its participation in the expanding consumer market for plastic wrap and bags. Sales of thermosetting plastics increased slightly over the previous year. Shipments of food casings were inhibited by a softening in market demand.



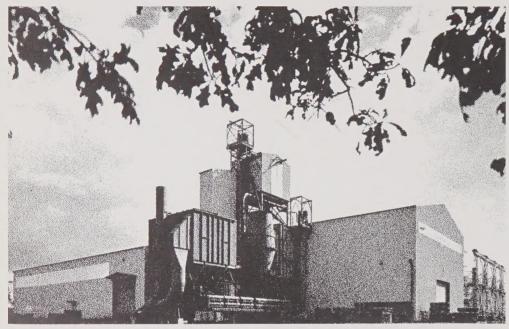
Sales of Gases gained from the increased pace of activity in the wide range of industries which use the gases and equipment marketed by this group. The demand for electric welding apparatus was particularly strong.

Metals and Carbon sales improved marginally. The major products of this group are ferroalloys and graphite electrodes for the iron and steel industries, silicon metal and carbon cathode blocks for the aluminum industry, and graphite anodes for the caustic-chlorine industry. Lack of growth in the aluminum industry was a restrictive factor on sales performance. Strong competitive pressures on ferroalloy pricing also affected the dollar value of 1972's sales. Battery sales increased during the year, a significant development in this market being the increasing popularity of miniature, battery-operated calculators.



Popular PRESTONE anti-freeze was given a new name, new formula and a distinctive new container in 1972. Introduced in the fall, PRESTONE II summer/winter coolant was well received by consumers. Its silicone/silicate formula prevents rust and corrosion formation.

Spiral forming is the latest method used by the pipe industry to produce line and water pipe in a range of diameters. Union Carbide supplies submerged arc welding equipment and materials to pipe manufacturers across Canada for use in both spiral and longitudinal mills.



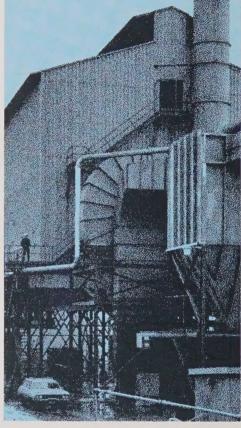
### Construction

Construction expenditures totalled \$25.6 million as Union Carbide continued to expand and modernize the facility base for its major product areas. The amount was a record and more than double the \$11.7 million expended in 1971 when external considerations delayed the start of two projects.

At Sault Ste. Marie, construction proceeded on a \$13.5 million tonnage oxygen facility to supply the expanding oxygen requirements of The Algoma Steel Corporation Limited. The plant went into operation on schedule in early 1973.

Work continued at Beauharnois on a \$13.7 million plant addition, consisting of a manganese alloy furnace and associated ore sintering and charge preparation facilities. The furnace, which is scheduled for start-up in mid-1973, will be the largest of its type in the Western world. Manganese alloys are used in steel production as de-oxidizers and strengthening agents.

Polyethylene film production facilities at Lindsay, Ontario, and Cowansville, Quebec, were expanded by 30 per cent, and the manufacturing capacity for plastic garbage bags was doubled at the Orangeville, Ontario, consumer products plant.

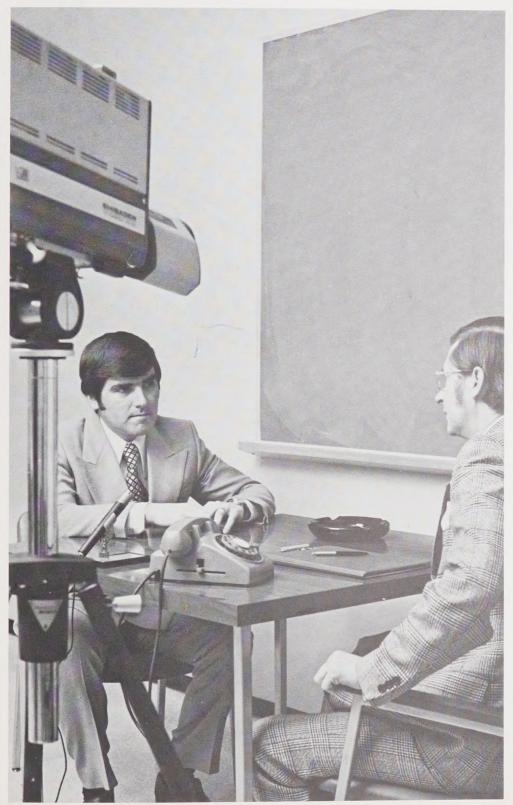


Other construction activities involved pollution control projects. A giant dust collector was installed at the Beauharnois plant as part of a continuing program to control furnace emissions. At the Welland, Ontario, carbon and graphite facility, the installation of incineration. equipment was completed to control emissions from baking kilns.



Dust collector on the baking building of Union Carbide's expanded graphite production facilities at Welland, Ontario, is one of three that control all particulate emissions from the operation.

At the Beauharnois, Quebec, metals plant, this massive baghouse collector was constructed in 1972 to control fume from a ferroalloy furnace. The collector is the first of two of its type to be installed at the plant.



### **Employees**

The direction of manpower training in 1972 focussed on a goal of excellence in professional management with particular emphasis on the fundamental managerial skills of planning, leading, organizing and controlling.

Largely as a result of the divestments of Becker Drills, the non-woven fabric business and the Fort Garry plant, total employment again reflected a slight decline from the previous year's level.

Improvements to the Company's vacation plan were announced. Effective in 1973, the changes provide employees with additional vacation based on length of service.

The year saw a marked improvement in safety performances, particularly at major plants. Disabling injuries declined 26 per cent from 1971.

More than 250 employees participated in the Company's educational refund plan, receiving reimbursement for 75 per cent of their tuition costs after completing qualified courses of study.

Union Carbide's employee training programs are made more effective by the selective use of such aids as audio-visual equipment. The instant playback feature of this video-tape unit recording a sales training session assists trainees in self-evaluation.

### 1972 in review

### **Technology**

Research and development activities at the Company's laboratories covered a number of product areas. Significant projects undertaken during the year included work on new welding methods for the fabrication of pipe for high Arctic service, the development of new metallurgical applications for oxygen, the use of liquid nitrogen for ground stabilization purposes in a variety of construction operations and the refinement of a new procedure for cleaning molten aluminum, using mixtures of nitrogen and chlorine.

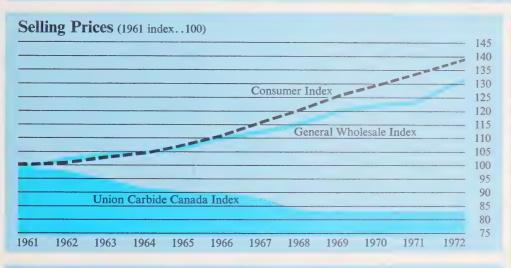
Extensive laboratory time was also devoted to the improvement of process technology. At the Walkerton, Ontario, consumer products plant, for example, new equipment went into service to assemble zinc carbon cells for the popular nine-volt size transistor battery. Conceived at Walkerton, the equipment improves the efficiency of battery production, increasing output by as much as 25 per cent.

Carpet yarn technology, developed by Union Carbide at its Arnprior, Ontario, nylon facility, was sold to two overseas customers. Nylon producers in Italy and Poland were licenced to use the knowhow which features a unique differential dye process by which yarn of divergent dye affinities can be combined in a single dye bath to produce multi-coloured carpets.

Carpeting made of UNEL 5 nylon is used in this open landscaped office of Bell Canada in Toronto. Union Carbide's Arnprior, Ontario, fibres plant specializes in nylon yarn for the production of commercial carpeting. Technology developed at the plant has been sold to two overseas



Sales by Group					
	Amount (in thousands)	Per Cent of Total	1971 Amount (in thousands)	Per Cent of Total	1972 Percentage Change from 1971
Chemicals and Fibres	\$ 36,743	17	\$ 33,530	17	+10
Plastics	65,011	31	57,339	29	+13
Gases	34,704	16	32,233	16	+ 8
Metals and Carbon	75,587	36	75,220	38	_
	\$212,045	100	\$198,322	100	+ 7



### Distribution of the 1972 sales dollar

Materials, Services and Other Costs of Doing Business 62¢

### Sales by markets (per cent of Sales)

0 5 10 15 20 25 30

Steel, Non-ferrous Metals and Related Products 27%

Chemical, Petroleum and Related Products 24%
Wholesale and Retail Trade 21%

6% Machinery—Electrical and Other

5% Transportation (including motor vehicle mfg.)

4% Agriculture and Food

4% Forest, Paper and Related Products

9% All Other

### Wages and Salaries

22¢

### Construction expenditures by group

	19	72	1971	
	Amount (in thousands)	Per Cent of Total	Amount (in thousands)	Per Cent of Total
Chemicals, Fibres and Plastics	\$ 4,061	16	\$ 4,422	38
Gases	11,645	45	3,658	31
Metals and Carbon	9,861	39	3,577	31
	\$25,567	100	\$11,657	100

Depreciation	7¢
Federal and Provincial Income Taxes	4¢
Dividends Paid	3¢
Retained to Provide New Facilities and Working Capital	2¢

### Consolidated statement of income and retained earnings

			of dollars)
	Year Decembe	Ended r 31, 1972	Year Ended December 31, 197 (restated)
Sales		\$212,045	\$198,32
Cost of Goods Sold	\$158,392		149,164
Selling, General and Administrative Expenses	17,483		16,550
Depreciation (Note 6)	15,037		12,739
Interest on Long-Term Debt	1,963		1,41
Amortization of Patents, Trade Marks and Goodwill	411		549
		193,286	180,419
		18,759	17,90
Investment Income	476		264
Gain on Disposal of Capital Assets	514		219
		990	48.
		19,749	18,38
Income Taxes (Note 4)			
Current	8,785		8,64
Deferred	(36)		76
		8,749	9,40
		11,000	8,98
Share of Income of Companies Carried at Equity (Note 1)		635	44
Net Income		11,635	9,42
Net Income per Share	\$1.16		\$0.94
Retained Earnings at January 1			
As Previously Reported	62,551		58,98
Prior Period Adjustment (Note 1)	(441)		(30.
As Restated		62,110	58,68
		73,745	68,11
Dividends Paid		6,000	6,00
Retained Earnings at December 31		\$67,745	\$62,11

UNION CARBIDE CANADA LIMITED and consolidated subsidiaries

The notes on pages 14 and 15 are an integral part of this statement.

### Consolidated statement of source and application of funds

	(thousand Year Ended December 31, 1972 I	s of dollars) Year Ended December 31, 1971 (restated)
Source of Funds		
Operations		
Net Income	\$11,635	5 9,429
Add Non-Cash Items		
Depreciation	15,037	12,739
Amortization of Patents, Trade Marks and Goodwill	411	540
Transfer (from) to Deferred Taxes	(36)	761
Share of Income of Companies Carried at Equity	(635)	(446)
Working Capital Provided from Operations	26,412	23,032
Proceeds of Debenture Issue	25,000	
Disposal of Fixed Assets (1972 proceeds \$2,369)	2,203	458
Disposal of Patents, Trade Marks and Goodwill	360	
	53,975	23,490
Application of Funds		
Acquisition of Fixed Assets	25,567	11,657
Long-Term Debt Reduction	15,129	5,032
Dividends Paid	6,000	6,000
Increase in Investment—Net	1,428	120
Other—Net	375	37
	48,499	22.846
Increase in Working Capital	5,476	644
Working Capital at beginning of year	44,731	44,087
Working Capital at end of year	\$50,207	\$44,731
Detail of Increases (Decreases) in Working Capital		
Cash	\$ 1,205	\$ 197
Receivables	1,609	(3,678)
Inventories	728	(2,414)
Prepaid Expenses	(467)	72
Short-Term Borrowings	13,000	4,650
Payables	(7,733)	1.370
Income and Other Taxes	(2,866)	447
	\$ 5,476	\$ 644

### **Consolidated balance sheet**

		(thousands of o	
	December 3	1, 1972	December 31, 1971 (restated)
Assets			
Current Assets			
Cash		\$ 3,291	\$ 2,086
Receivables			
Trade Notes and Accounts	\$ 29,557		28,919
Trade Accounts—Affiliated Companies	3,008		1,963
Other Notes and Accounts	1,593		1,667
		34,158	32,549
Inventories—valued at the lower of cost and		.,	
net realizable value (Note 2)		40,721	39,993
Prepaid Expenses		1,694	2,161
Total Current Assets		79,864	76,789
Fixed Assets (Note 3)		120,843	112,532
Investments			
Companies Carried at Equity (Note 1)			
Equity in Net Assets	2,825		2,383
Advances	551		584
Mortgages, Notes and Other Investments—at cost or less	3,549		1,895
		6,925	4,862
Other Assets		,	
Unamortized Debt Discount and Deferred Charges	524		133
Patents, Trade Marks and Goodwill—at cost less amortization	426		1,197
		950	1,330
		\$208,582	\$195,513

Signed on Behalf of the Board

J. S. Dewar, Director

J. F. Shanklin, Director

	Dagamban	(thousands of o	lollars)
	December	31, 1972	December 31, 1971 (restated)
Liabilities			
Current Liabilities			
Short-Term Borrowings Payables			\$ 13,000
Trade Accounts	\$12,955		8.284
Trade Accounts—Affiliated Companies	6,759		4,691
Accrued Liabilities	6,774		<b>5,7</b> 80
		26,488	18.755
Income and Other Taxes		3,169	303
Total Current Liabilities		29,657	32,058
Deferred Income Taxes (Note 4)		23,549	23,585
Long-Term Debt (Note 5)		28,031	18,160
Shareholders' Equity			
Capital Stock			
Common Shares Without Nominal or Par Value			
Authorized— 12,500,000 shares Issued and Outstanding—10,000,000 shares	59,600		59.600
10,000,000 5114105	22,000		59,000
Retained Earnings	67,745		62,110
		127,345	121,710
		\$208,582	\$195,513

### Auditors' Report

To the Shareholders of Union Carbide Canada Limited

We have examined the consolidated balance sheet of Union Carbide Canada Limited and consolidated subsidiaries as at December 31, 1972 and the consolidated statements of income and retained earnings and source and application of funds for the year then ended. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion, these consolidated financial statements present fairly the financial position of the companies as at December 31, 1972 and the results of their operations and the source and application of their funds for the year then ended, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year, except for the change referred to in Note 1 with which we concur.

Toronto 1, Ontario January 30, 1973 Hurdman Ext Crantoun

Chartered Accountants

### Notes to the 1972 financial statements

1. Principles of consolidation	The consolidated financial statements include the accounts of the Company and all subsidiaries.  The Company has adopted the "equity method" of reporting its investment in 50% or less owned companies, under which its share of such companies' earnings is included in Consolidated Net Income. Previously the Company used the "cost method", under which only its share of dividends from such companies was included in Consolidated Net Income. The prior period adjustment to	Consolidated Retained Earnings as at January 1 represents the Company's share of retained earnings of such 50% or less owned companies, less the amortization of the excess of the purchase price over equity since acquisition. Amortization is over a five-year period. The consolidated financial statements for 1971 have been restated for comparative purposes.  The following is a financial summary of those companies carried at equity:	on. 1.
		Year Ended Year Ended December 31, 1972 December 31, 1	971
	Total Assets Less: Total Liabilities	\$10,797 \$ 9,812 5,258 5,126	
	Net Assets	\$ 5,539 \$ 4,686	
	UCCL Equity in Net Assets	\$ 2,825 \$ 2,383	
	UCCL Equity in Net Income	\$ 635 \$ 446	
2. Inventories	at December 31 consisted of:	1972 1971	
	Raw Materials and Supplies	\$ 9,822 \$10,933	
	Work in Process	10,726 9,961	
	Finished Goods	20,173 19,099	
		\$40,721 \$39,993	_
3. Fixed assets	The major classes of fixed assets at Dece	mber 31, were:	
	Land—at cost Buildings—at cost Less: Accumulated Depreciation	****	547
	Machinery and Equipment—at cost Less: Accumulated Depreciation	202,265 189,020 115,491 86,774 110,358 78,6	
		\$120,843 \$112,:	532
4. Income taxes	The Company uses the tax allocation principle to provide for income taxes.  The time in which transactions affect taxable income frequently differs from the time in which they enter into the	able are shown as "Deferred Income Taxes" on the Consolidated Balance Sheet.  "Income Taxes—Current" for 1972 habeen reduced by a credit adjustment of \$228,200, resulting from accountages of	f

determination of income in the financial

statements. The cumulative differences

between taxes provided and taxes pay-

\$828,200, resulting from acceptance of

the Company's claim on re-assessment

of prior years' income taxes.

5. Long term debt	a) 83/8 % Unsecured debentures maturin	g Mav 1, 1	992	1972	()(1)		
	Mandatory sinking fund requirements of \$750 thousand annually commence May 1, 1978 \$25,000						
	8½% Series A debentures maturing 197	5		_	2,900		
	73/4 % Series B debentures maturing 197			2,100			
	71/4 % Series C debentures maturing 197	6		-	10,000		
	h) A subsidiary's 53/.0/ First Martagage			25,000	15,000		
	b) A subsidiary's 5\\^4\% First Mortgage Sinking Fund bonds maturing May 1, 1	977		3,031	3,160		
				\$28,031	\$18,160		
6. Depreciation	The Company uses straight-line depreciation for financial accounting purposes. Rates are based on estimates of lifemonths for each group of depreciable fixed assets. Gain or loss on disposal of fixed assets is calculated on the remaining net book value at the time of disposal.	from r lives o the ret	ximately \$2 revision of the f seven metalizement of controls.	were charges t million. These he estimated u als' furnaces a hertain other f density polye	resulted seful nd from acilities		
7. Retirement program	Costs of the Company's retirement program for employees are funded annually Trust funds exceed the actuarial liability for benefits vested in employees. Past service costs are being amortized over a	recent actuar	estimate by ial consultar	ling in 1989. The Company its indicates the imately \$9,93	's his lia-		
8. Commitments	Purchase commitments for capital expenditures outstanding at December 31,			approximatel	у		
9. Directors' and Officers' remuneration	remuneration of \$19,200 as directors, aggregate remune			past officers, received uneration of \$423,317 as officers were also directors			
10. Sales	Consolidated sales by class of business a	nd propor		otal were:	71		
	Chemicals and Fibres	\$ 36,743	17%	\$ 33,530	17%		
	Plastics	65,011	31%	57,339	29%		
	Gases	34,704	16%	32,233	16%		
	Metals and Carbon	75,587	36%	75,220	38%		
		\$212,045	100%	\$198,322	100%		

### Ten year summary

	1972	1971	1970	1969	1968	1967	1966	1965	1964	1963
Sales										
Chemicals and Fibres	\$ 36,743	\$ 33,530	\$ 32,133	\$ 31,625	\$ 30,387	\$ 26,320	\$ 23,277	\$ 24,660	\$ 26,109	\$ 22,989
Plastics	65,011	57,339	55,599	51,922	46,686	46,757	46,889	44,808	41,385	34,592
Gases	34,704	32,233	33,835	29,913	29,190	27,830	25,828	23,264	20,955	18,84
Metals and Carbon	75,587	75,220	77,965	70,418	59,895	60,072	58,741	52,605	44,935	37,000
	\$212,045	\$198,322	\$199,532	\$183,878	\$166,158	\$160,979	\$154,735	\$145,337	\$133,384	\$113,422
Net income										
Amount	11,635	9,429	11,285	11,548	9,470	9,167	13,041	13,039	12,130	9,72
% of Sales	5.5%	4.8%	5.7%	6.3%	5.7%	5.7%	8.4%	9.0%	9.1%	8.6%
Per Share (on 10,000,000 shares outstanding)	1.16	.94	1.13	1.15	.95	.92	1.30	1.30	1.21	.9′
Total assets	208,582	195,513	203,257	193,401	184,265	179,734	166,108	150,379	141,962	139,233
Working capital	50,207	44,731	44,345	42,583	42,542	42,556	44,725	46,749	45,828	48,684
Construction expenditures	25,567	11,657	16,525	15,890	13,262	20,053	24,465	13,560	13,432	8,993
Depreciation	15,037	12,739	12,480	13,309	12,006	11,501	9,966	8,876	8,335	8,010
Employee data Wages & Salaries	45,764	44,695	42,733	38,823	35,749	34,502	31,682	26,833	24,886	21,284
Average Number of Employees	4,935	5,197	5,307	5,205	5,131	5,405	5,335	4,736	4,573	4,092

The years 1966 through 1971 are restated as explained in Note 1 to the financial statements.

(dollars in thousands—except per share figures)

Plants	Products	
Carbon Welland and Toronto, Ontario	Electric Arc Furnace Electrodes Electrolytic Cell Anodes / Furnace Linings / Electric Motor and Generator Brushes / Theatre Projector Carbons	Carbon and Graphite Products for chemical, electrical, mechanical and metallurgical applications
Chemicals Montreal East, Quebec	Union Carbide Organic Chemicals including Ethylene Oxide, Ethanolamines, Glycols and Glycol Ethers	Agricultural Chemicals / Silicone Chemicals, Resins, Oils and Elastomers
Consumer Products Toronto, Orangeville and Walkerton, Ontario	EVEREADY Flashlight, Lighting, Alkaline, Hearing Aid, Transistor and other Electronic Batteries / EVEREADY Flashlight Cases and Lanterns / LINDÉ Star Sapphires and Rubies / Synthetic	Crystals / Prestone II Anti-Freeze and Summer Coolant / Prestone Car Care Products / 6-12 PLUS Insect Repellent Eveready Flashlight Lamps / GLAD Food Wrap, Bags and Garbage Bags
Fibres Arnprior, Ontario	UNEL Nylon / DYNEL Modacrylic Fibre	
Gases  Vancouver and Vernon, British Columbia / Calgary and Edmonton, Alberta / Saskatoon, Saskatchewan / Selkirk, Thompson and Transcona, Manitoba / Thunder Bay, Sault Ste. Marie, London, Malton, Mississauga, Welland, Oakville, Sarnia and Ottawa, Ontario / Noranda, Arvida, Montreal, Montreal East, Tracy, Lauzon and Sept-Iles, Quebec / Saint John, New Brunswick / Halifax, Nova Scotia	LINDE Oxygen, Nitrogen, Hydrogen, Argon and Rare Gases / Specialty Gas Mixtures / Calcium Carbide and Acetylene / Welding, Cutting, Forming and Heat-Treating Apparatus / Coatings Service / Steel-Conditioning Machines / Rock-Piercing and Shaping Equipment	Medical Gases, Inhalation and Suction Therapy Equipment / Distillation Trays Cryogenic Equipment / Food Freezing Equipment / Molecular Sieves / UNOX System for secondary waste water treatment.
Metals Welland, Ontario / Beauharnois and Chicoutimi, Quebec	Ferroalloys, Alloying Metals, Pure Metals and Metal Compounds produced from the elements Boron, Calcium,	Chromium, Columbium, Manganese, Silicon, Tantalum, Titanium, Tungsten, Vanadium and Zirconium
Plastics Surrey, British Columbia / Lindsay and Belleville, Ontario / Cowansville and Montreal East, Quebec / Amherst, Nova Scotia	Union Carbide Phenolic Resins and Compounds / Polyethylene and Co- Polymer Resins and Compounds / Epoxy Resins / Phenoxy Resins / Vinyl and	Polystyrene Resins and Compounds / Polysulfone Resins / Polyethylene Film / Flexible Packaging / VISKING Cellulose and Fibrous Food Casings
Principal operating subsidiaries	Dominion Viscose Products Limited—cellulose food casings Smelter Power Corporation—electric power	Union Carbide Canada Mining Ltd.— mining and exploration for minerals.
UNION CARBIDE CANADA LIMITED		

### **Union Carbide Canada Limited**



### **Head Office**

123 Eglinton Avenue East Toronto, Canada M4P 1J3

### Stock Transfer Agent and Registrar

Canada Permanent Trust Company Toronto, Halifax, Montreal, Winnipeg and Vancouver

### **Stock Exchange Listings**

Montreal, Toronto and Vancouver

### Auditors

Hurdman and Cranstoun Toronto





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UNION CARBIDE CANADA LIMITED

### Head Office

123 Eglinton Avenue East, Toronto 12, Canada

### Stock Transfer Agent and Registrar Canada Permanent Trust Company,

Toronto, Halifax, Montreal, Winnipeg and Vancouver

### Stock Exchange Listings Montreal, Toronto and Vancouver

Wholly-Owned Consolidated

Operating Subsidiaries

Dominion Viscose Products Limited

Smelter Power Corporation

Union Carbide Canada Mining Ltd.

Annual
Report
June 30
1972

Sales in the first half of 1972 were \$103,292,000, six per cent greater than sales of \$97,777,000 in the same period last year.

which led to improved utilization of capacity, and from the \$4,663,000, or 47 cents a share, earned Net income showed a 24 per cent improvement, the removal of the federal surtax were the major in the first six months of 1971. Expanded sales, increasing to \$5,784,000, or 58 cents a share, contributing factors:

months. For the balance of the year, we anticipate sharing in continued domestic economic growth. The sales growth is indicative of the buoyancy of the Canadian economy during the last six

Drills Ltd. was sold with no significant effect on In June, Union Carbide's interest in Becker consolidated earnings. Work continues on schedule on the construction Beauharnois, Quebec, plant and a \$13.5 million of the two current major construction projects a \$13.7 million manganese alloy furnace at the tonnage oxygen facility at Sault Ste. Marie, Ontario. Both will be in service in 1973.

President was



## UNION CARBIDE CANADA LIMITED and Consolidated Subsidiaries

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INTERIM CONSOLIDATED INCOME STATEMENT (subject to year-end audit and adjustment)	MENT (subject t	o year-end auc	lit and adjus	tment)
	3,	SIX MONTHS ENDED JUNE 30	DED JUNE 3	0
	16	1972	1971	71
		(in thousands of dollars)	of dollars)	
Sales		\$103,292		) TTT, Tes
Cost of Goods Sold	\$76,495		\$72,757	
Selling, General and Administrative Expenses	8,422		8,267	
Depreciation	6,625		6,518	
Interest on Long Term Debt	829		269	
Amortization of Patents, Trade Marks and Goodwill	228	92,599	173	88,412
		10,693		9,365
Investment Income	458		308	
Gain on Disposal of Capital Assets	47	202	93	401
		11,198		992'6
Income Taxes				
Current	3,973		4,535	
Deferred	1,441	5,414	268	5,103
Net Income		\$ 5,784 \		\$ 4,663
Net Income per Share	\$0.58	>	\$0.47	

# INTERIM CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS

(subject to year-end audit and adjustment)

6,518 173 4,663 SIX MONTHS ENDED JUNE 30 \$44,345 (in thousands of dollars) \$45,048 6,625 228 5,784 Amortization of Patents, Trade Marks and Goodwill Working Capital at beginning of period Add Non-Cash Items Depreciation Source of Funds Net Income Operations

568

1,441

Transfer to Deferred Income Taxes

Working Capital Provided from Operations	14,078	11,922
Disposal of Fixed Assets and Intangibles	1,488	88
Proceeds of Debenture Issue	25,000	1
Application of Funds	40,566	12,010
Repayment of Long Term Debt	15,020	20
Acquisition of Fixed Assets	8,637	4,420
Dividends Paid	3,000	3,000
Investments	1,703	457
Deferred Debenture Discount	400	1
Other - Net	530	94
	29,290	8,021
Increase in Working Capital	11,276	3,989
Working Capital at end of period	\$56,324	\$48,334